



Beverage Manager

Who We Are

The Club at Mediterra is a premier, member owned, residential club located in southwest Florida. The 1,700 acre community and Club have earned a reputation and has been acknowledged as one of the finest in the country. The active membership enjoys Club amenities that includes two championship, Tom Fazio designed golf courses, a learning center, a beach club, spa and fitness center, and bocce, tennis and pickleball courts.

Beyond its acclaim for world class golf, the Club has been nationally and globally recognized as a Top 50 Platinum Club of America, a Distinguished Emerald Club and was the first golf club to be named an Audubon International Silver Signature Sanctuary.

Brief Job Description

The Club at Mediterra, a multiple award-winning private club located in Naples, Florida has an opening for a Beverage Manager to join our dynamic team.

The candidate would to be a proactive member of the Leadership team with the ability to identify areas of opportunities and propose solutions with minimum guidance. The Beverage Manager is responsible for all beverage aspects of the Food and Beverage operations including a la carte and events. The position requires a highly motivated individual with exceptional communication skills, superior internal and external customer service relationships and the ability to work in a high-performance team setting.

An environment of training, mentoring and promotion from within awaits all new teammates of Mediterra. A true culture of hospitality extends to our teammates, members, and guests.

Our Beverage Operation

- Annual beverage sales – \$1.8 million
- Wine cellar with over 650 wine labels and 4,500 bottles of wine
- Private member Wine Store
- Specific beverage and signature cocktail programs at three separate campuses to include the Main Golf Club, Beach Club and Sports Club
- Private member resident wine cellar evaluation and assistance
- Multiple wine events annually, with featured vintners and winemakers
- Chef's Table – customized dining experience with wine pairings

The Person We Are Looking For

- Leads by example with professional presence and enthusiasm
- Displays knowledgeable floor presence with positive Member and Guest interaction
- Manages and directs all beverage related services:
 - Planning, implementing, and maintaining processes that enhance our services and overall member satisfaction
 - Oversee daily beverage service operations and ensure quality standards for wines and liquors
 - Assist in developing the Wine List and product selection
 - Conduct monthly beverage inventories, pricing, cost controls, requisitioning and issuing for production and beverage service
- Curates creative craft beverage menus specific to our various dining outlets
- Organizes promotional campaigns for wine events and sales to ensure profitability, quality standards, and member satisfaction
- Daily commitments to create a continuous teaching environment that focuses on team knowledge and education
- Displays transparent communication to the Food and Beverage Leadership Team and Senior Management
- Works closely with the Senior Event Team on all relate banquet beverage items

What We Would Like You To Have

- Sommelier Certification preferred
- Associate or Bachelor's degree (B.A.) in Hospitality Management preferred
- A minimum of three years' management experience in the Hospitality industry at a highly respected private club or "four-star" hotel/resort
- Current Beverage Management experience
- The ability to handle a fast-paced, high-end food and beverage environment
- Strong communication skills, both written and verbal
- Microsoft Office proficiency
- Appropriate personal presence with a desire and ability to interact effectively with members, guests and staff
- The ability to adapt to surroundings and manage staff accordingly
- The willingness, flexibility, and availability to work extended hours, including weekends, evenings and holidays
- Well-rounded problem-solving skills with a solution-oriented mindset

- OSHA Requirements: Ability to lift, push upwards of 35 pounds regularly; ability to stand for extended periods of time; ability to tolerate all seasonal weather conditions with indoor and outdoor activity

Our Partnership with You

Salary commensurate with experience; Annual Performance Incentive, Benefits package includes health, vision, dental insurance, 401(k) matching, Paid Time Off (PTO), Paid Holidays, Short and Long-Term Disability, Voluntary Life insurance, CMAA benefits and Continued Education assistance

The Club at Mediterra is proud to be the nation's first residential club to earn 2 Star Green Restaurant certification, be designated a Blue Zone employer and one of Southwest Florida's leading companies.

The Club at Mediterra is an Equal Opportunity Employer and a Drug-Free Workplace. This organization participates in E-Verify.

This position is available immediately.

Please send resumes to:

Vesela Tyler
Clubhouse Manager
veselat@clubmediterra.com